# ETV 申视 全桥 SINOMEDIA HOLDING LIMITED 中 視 金 橋 國 際 傳 媒 控 股 有 限 公 司 (Incorporated in Hong Kong with limited liability)

(Stock code: 623)

# ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2008

# FINANCIAL SUMMARY

RMB'000	As at 30 June 2008	As at 31 December 2007	
Total assets	431,247	540,149	
Equity attributable to equity holders of the Company	342,565	388,693	
	For the	For the	
	six months ended	six months ended	
	<b>30 June 2008</b>	30 June 2007	Change (%)
Revenue	238,613	157,114	+51.9%
Profit from operations	53,373	18,572	+187.4%
Profit attributable to equity holders of the Company	44,786	2,081	+20.5 times
Earnings per share (RMB)			
— Basic	0.104	0.005	+19.8 times
— Diluted	0.100	0.005	+19.0 times

## **Revenue by sales channels:**

RMB'000	For the six months ended 30 June 2008	For the six months ended 30 June 2007	Change (%)
Advertising service	240,943	159,601	+51.0%
— CCTV	235,007	141,465	+66.1%
— Regional TV	5,936	12,211	(51.4%)
— Others	_	5,925	N/A
Agency service	4,890	2,457	+99.0%
Others	_	30	N/A
Sales taxes and surcharges	(7,220)	(4,974)	+45.2%
Revenue	238,613	157,114	+51.9%

The Board of directors (the "Board") of SinoMedia Holding Limited ("SinoMedia" or the "Company") is pleased to announce the unaudited results and financial position of the Company and its subsidiaries (the "Group") for the six months ended 30 June 2008, with comparative figures for previous year.

# CONDENSED CONSOLIDATED INCOME STATEMENT

For the six months ended 30 June 2008

		Unaudited Six months ended	
	Note	2008 <i>RMB</i> '000	2007 <i>RMB</i> '000
Revenue Cost of services	3,4	238,613 (167,687)	157,114 (118,938)
Gross profit		70,926	38,176
Other income Selling and marketing expenses General and administration expenses	5	13,566 (9,469) (21,650)	36 (7,179) (12,461)
Profit from operations		53,373	18,572
Finance income Finance expenses related to convertible		5,341	1,693
redeemable preference shares Other finance expenses	_		(14,397) (434)
Net finance expense		5,341	(13,138)
Profit before income tax	6	58,714	5,434
Income tax expense	7	(13,697)	(3,482)
Profit for the period	=	45,017	1,952
Attributable to: Equity holders of the Company Minority interests	_	44,786 231	2,081 (129)
Profit for the period	=	45,017	1,952
Dividends	8	89,669	_
Earnings per share Basic earnings per share ( <i>RMB</i> ) Diluted earnings per share ( <i>RMB</i> )	9	0.104 0.100	0.005 0.005

# **CONDENSED CONSOLIDATED BALANCE SHEET**

As at 30 June 2008

	Note	Unaudited At 30 June 2008 <i>RMB'000</i>	Audited At 31 December 2007 <i>RMB'000</i>
Non-current assets			
Property, plant and equipment	10	50,919	48,266
Deferred tax assets	-	3,991	3,268
Total non-current assets	-	54,910	51,534
Current assets			
Trade and other receivables	11	137,176	97,258
Receivables due from related parties	12	45,029	28,255
Cash and cash equivalents	13	194,132	352,061
Assets classified as held for sale	-		11,041
Total current assets	:	376,337	488,615
Total assets	:	431,247	540,149
Equity			
Share capital		137	137
Reserves		342,428	388,556
Equity attributable to the equity holders of			
the Company		342,565	388,693
Minority interests	-	1,159	928
Total equity	-	343,724	389,621
Non-current liabilities			
Deferred tax liabilities		398	
Total non-current liabilities	-	398	
	-		

	Note	Unaudited At 30 June 2008 <i>RMB'000</i>	Audited At 31 December 2007 <i>RMB'000</i>
Current liabilities			
Trade and other payables	14	76,714	136,725
Payables due to related parties		122	958
Income tax payables		10,289	12,845
Total current liabilities	:	87,125	150,528
Total liabilities	:	87,523	150,528
Total equity and liabilities	:	431,247	540,149
Net current assets	:	289,212	338,087
Total assets less current liabilities	:	344,122	389,621

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 June 2008

	Share capital RMB'000	Capital reserves RMB'000	Share 1 premium RMB'000	Capital redemption reserve RMB'000	Statuary 7 reserves RMB'000	<b>Franslation</b> reserves RMB'000	Other reserves RMB'000	Retained earnings RMB'000	<b>Total</b> <i>RMB</i> '000	Minority interests RMB'000	Total equity RMB'000
Balance at 1 January 2007	90	24,717	(89,481)	16	18,814	(622)	1,964	99,183	54,681	10	54,691
Foreign currency translation difference Difference between the carrying amount of the net assets	_	_	_	_	_	3,365	_	_	3,365	_	3,365
received and the consideration paid on business combination Contribution from minority	_	_	_	_	_	_	1,828	_	1,828	_	1,828
shareholders Profit for the period								2,081	2,081	658 (129)	658 1,952
Balance at 30 June 2007	90	24,717	(89,481)	16	18,814	2,743	3,792	101,264	61,955	539	62,494
Balance at 1 July 2007	90	24,717	(89,481)	16	18,814	2,743	3,792	101,264	61,955	539	62,494
Foreign currency translation											
difference	—	—			—	8,185		—	8,185	_	8,185
Acquisition of minority interest	_	 5 \ \ 5 (	—	_	_	_	200	_	200	_	200
Share-based payments Conversion of convertible	_	5,456	_	_	_	_	_	_	5,456	_	5,456
redeemable preference shares Contribution from minority	47	(24,717)	297,332	_	—	_	_	_	272,662	_	272,662
shareholders	—	—	_	_	—	—	—	—	—	(199)	(199)
Profit for the period	—	—	—	—		—	—	40,235	40,235	588	40,823
Appropriation to reserves					12,685			(12,685)			
Balance at 31 December 2007	137	5,456	207,851	16	31,499	10,928	3,992	128,814	388,693	928	389,621
<b>Balance at 1 January 2008</b> Foreign currency translation	137	5,456	207,851	16	31,499	10,928	3,992	128,814	388,693	928	389,621
difference	_	_	_	_	_	(2,343)	_	_	(2,343)	_	(2,343)
Share-based payments	_	4,898	_	_	_	_	_	_	4,898	_	4,898
Release of reserves due to the liquidation of CTV Golden Bridge International											
Advertising Company Limited	_	_	—	—	(18,814)	(1,874)	(1,926)	18,814	(3,800)	_	(3,800)
Dividends	—	—	—	—	—	—	—	(89,669)	(89,669)		(89,669)
Profit for the period								44,786	44,786	231	45,017
Balance at 30 June 2008	137	10,354	207,851	16	12,685	6,711	2,066	102,745	342,565	1,159	343,724

# CONDENSED CONSOLIDATED CASH FLOW STATEMENT

For the six months ended 30 June 2008

	Unaudited	Unaudited
	Six months end	led 30 June
	2008	2007
	RMB'000	RMB'000
Cash generated from operations	(52,409)	25,689
Interest paid	—	(46)
Tax paid	(16,579)	(1,924)
Net cash from/(used in) operating activities	(68,988)	23,719
Net cash from/(used in) investing activities	2,183	(113,192)
Net cash used in financing activities	(89,669)	(1,425)
Net decrease in cash and cash equivalents	(156,474)	(90,898)
Cash and cash equivalents at 1 January	352,061	311,269
Effect of foreign exchange rates changes	(1,455)	(2,758)
Cash and cash equivalents at 30 June	194,132	217,613

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1 Reporting entity

SinoMedia Holding Limited (the "Company") is a company domiciled in Hong Kong. The address of the Company's registered office is Room 1505, 15th Floor, World-wide House, 19 Des Voeux Road Central, Hong Kong. The interim financial report of the Company as at and for the six months ended 30 June 2008 comprises the Company and its subsidiaries (together referred to as the "Group"). The Group is primarily involved in providing nationwide TV advertising coverage and campaign planning, and TV advertisement production services for advertisers and advertising agents.

#### 2 Basis of preparation

This interim financial report has been prepared in compliance with International Accounting Standard (IAS) 34, Interim financial reporting, issued by the International Accounting Standards Board (IASB). It was authorised for issuance on 17 September 2008.

The interim financial report has been prepared in accordance with the same accounting policies in all material respects with those followed in the preparation of the historical financial information contained in the prospectus of the Company dated 25 June 2008 ("Prospectus").

The preparation of an interim financial report in conformity with IAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

This interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2007 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for full set of financial statements prepared in accordance with International Financial Reporting Standards ("IFRSs").

The financial information relating to the financial year ended 31 December 2007 that is included in the interim financial report as being previously reported information does not constitute the Company's statutory financial statements for that financial year but is derived from those financial statements. Statutory financial statements for the year ended 31 December 2007 are available from the Company's registered office. The auditors have expressed an unqualified opinion on those financial statements in their report dated 24 June 2008.

#### 3 Segment reporting

No analysis of the Group's turnover and contribution to profit from operations by geographical segment or business segment has been presented as most of the Group's operating activities are carried out in the PRC and less than 10 percent of the Group's turnover and contribution to profit from operations are derived from activities outside the Group's media related services. There is no other geographical or business segment with segment assets equal to or greater than 10 percent of the Group's total assets.

#### 4 Seasonality of operations

TV advertisement spending in China shows notable seasonal fluctuations, with higher customer demand and more advertisement spending occurring in the second half of each calendar year. As a result, selling prices to clients and utilisation rates are generally lower in the first half of the year, compared to the second half. On the other hand, cost of revenue consists primarily of the cost to purchase TV advertisement time from various advertisement resource providers, which is generally incurred ratably over the contract period, typically for one year. Gross profit and gross margin are therefore generally comparatively lower for the first half of a year.

#### 5 Other income

	Unaudited Six months ende	Unaudited	
	2008 <i>RMB'000 RM</i> .		
Net gains on sale of assets classified as held for sale Waiver of debts Government grant	3,695 7,753 2,118	 	
	13,566	36	

#### 6 **Profit before income tax**

Profit before income tax is arrived at after charging/(crediting):

	Unaudited Six months end	Unaudited led 30 June
	2008 <i>RMB'000</i>	2007 <i>RMB</i> '000
Interest on borrowings Depreciation	1,222	(46) 1,384
	1,222	1,338

#### 7 Income tax expense

	Unaudited Six months end	Unaudited ded 30 June
	2008 <i>RMB</i> '000	2007 <i>RMB</i> '000
Current tax — PRC Income tax Deferred taxation	14,021 (324)	3,482
	13,697	3,482

No provision has been made for Hong Kong profits tax as the Company did not earn any income subject to Hong Kong profits tax for the six months periods ended 30 June 2008 and 2007.

Taxation for PRC subsidiaries is calculated using the estimated annual effective rates of taxation that are expected to be applicable in the PRC.

#### 8 Dividends

Dividends payable to the equity holders of the Group attributable to the period:

	Unaudited	Unaudited
	Six months ende	d 30 June
	2008	2007
	RMB'000	RMB'000
Dividends	89,669	

Pursuant to the board resolutions dated 24 April 2008, the Group declared dividends at an aggregate amount of HK\$100 million (equivalent to approximately RMB89.7 million at an exchange rate of 0.89669) to the shareholders from the distributable reserve to date. Such dividends were fully paid in June 2008.

#### No further interim dividend is declared by the Company for the six months ended 30 June 2008.

#### 9 Earnings per share

#### (a) Basic earnings per share

The calculation of basic earnings per share is based on the profit attributable to equity holders of the parent of RMB44,786 thousand (six months ended 30 June 2007: RMB1,307 thousand) and the weighted average number of ordinary shares of 432,022,400 (2007: 271,267,200).

#### (b) Diluted earnings per share

The calculation of diluted earnings per share is based on the profit attributable to equity holders of the parent of RMB44,786 thousand (six months ended 30 June 2007: RMB1,307 thousand) and the weighted average number of ordinary shares of 445,763,745 (2007: 271,267,200).

#### 10 Property, plant and equipment

During the six months ended 30 June 2008, the Group acquired items of plant and equipment with a cost of RMB3,617 thousand (six months ended 30 June 2007: RMB42,882 thousand).

Pursuant to a real estate purchase contract signed by Beijing Wantong Shijie Real Estate Company Limited and CTV Golden Bridge International Media Company Limited ("CTV Media Shanghai"), a 99.4% owned subsidiary of the Company, on 16 May 2007, CTV Media Shanghai purchased an office space, Unit C2101, Wantong Plaza, No. Jia 6, Chaoyangmen Wai Street, Chaoyang District, Beijing, the PRC, for RMB41,617 thousand. The property, which has not obtained any proper title certificate, is recognised as an asset and begins to be depreciated when it is in the location and condition necessary for it to be capable of operating in the manner intended by management. Such building has been mortgaged to a bank and CTV Media Shanghai was so informed by the seller at the time of purchase. According to the purchase agreement, in case CTV Media Shanghai has the right to either (a) return the building back to the seller and claim 2% of the purchase price for the property as compensation; or (b) keep the building and claim 1% of the purchase price as compensation. Up to the date of this report, the Group had not obtained the ownership certificate of this building.

#### 11 Trade and other receivables

Included in trade and other receivables are debtors and bills receivable (net of impairment losses) with the following ageing analysis:

	Unaudited At 30 June 2008 <i>RMB'000</i>	Audited At 31 December 2007 <i>RMB'000</i>
Current or less than 3 months overdue	38,954	14,752
More than 3 months overdue but less than 12 months overdue	21,934	23,962
Over 12 months overdue	2,934	1,336
Less: Impairment losses on bad and doubtful accounts	(1,158)	
Total debtors and bills receivables, net of impairment loss	62,664	40,050
Prepayments to media suppliers	44,618	28,285
Deposits	12,620	13,150
Advances to employees	3,486	1,545
Listing fees	8,606	5,121
Others	5,182	9,107
	137,176	97,258

Credit terms are granted to the customers, depending on credit assessment carried out by management on an individual basis. The credit terms for trade receivables are generally from nil to 90 days.

#### **12** Receivables due from related parties

	Unaudited At 30 June 2008 <i>RMB'000</i>	Audited At 31 December 2007 <i>RMB'000</i>
An ultimate controlling equity holder of the Company CTV Golden Bridge International Media Investment Group Company Limited Shanghai CTV Golden Bridge International Culture and Communication	16,955 5,108	5,108
<ul><li>Shanghai CTV Golden Bridge International Culture and Communication</li><li>Company Limited</li><li>Beijing Golden Bridge Information Technology Company Limited</li></ul>	18,776 4,190	18,776 4,371
	45,029	28,255

All receivables due from related parties were fully collected in July 2008.

#### 13 Cash and cash equivalents

	Unaudited At 30 June 2008 <i>RMB</i> '000	Audited At 31 December 2007 <i>RMB</i> '000
Cash at bank and in hand	194,132	352,061
Cash and cash equivalents in the balance sheet	194,132	352,061
Cash and cash equivalents in the cash flow statement	194,132	352,061

#### 14 Trade and other payables

Included in trade and other payables are creditors with the following ageing analysis:

	Unaudited At 30 June 2008 <i>RMB'000</i>	Audited At 31 December 2007 <i>RMB'000</i>
Due within 3 months or on demand	7,493	38,817
Due after 3 months but within 1 year		3,310
Total creditors	7,493	42,127
Advances from customers	62,463	78,626
Welfare expenses payables	1,328	55
Other compulsory payables	428	2,365
Other tax payables	850	3,883
Other payables and accrued charges	4,152	9,669
	76,714	136,725

#### 15 Material related party transactions

During the six months ended 30 June 2008, RMB16 million was lent by CTV Media Shanghai to an ultimate controlling equity holder of the Company. Such amount had been fully paid up in July 2008.

#### 16 Post balance sheet events

The following significant events took place subsequent to 30 June 2008:

- (a) On 8 July 2008, the Company issued 125,460,000 ordinary shares in connection with its global offering and the commencement of the listing of its shares on the Main Board of The Stock Exchange of Hong Kong Limited and raised gross proceeds of approximately RMB209 million.
- (b) On 30 July 2008, the Over-Allotment Option referred to in the Prospectus was partially exercised by the Joint Global Coordinators on behalf of the International Underwriters. The Company allotted and issued an aggregate of 13,887,000 additional shares, representing 11.1% of the shares initially issued under the global offering.
- (c) Resolved by the board of directors on 25 July 2008, the Company proposed to contribute and pay up US\$10 million as the additional registered capital of CTV Media Shanghai, which increased the registered capital of CTV Media Shanghai from US\$10 million to US\$20 million. As a result, the Company will own 99.7% of the equity interests in CTV Media Shanghai.

# 17 Possible impact of amendments, new standards and interpretations issued but not yet effective for the annual accounting period beginning on 1 January 2008

Up to the date of issuance of the consolidated financial statements, the IASB has issued the following amendments, new standards and interpretations which are not yet effective for the annual accounting period beginning on 1 January 2008 and which have not been adopted in preparing the consolidated financial statements:

# Effective for accounting periods beginning on or after

IFRIC 13, Customer loyalty programmes	1 July 2008
IFRS 8, Operating segments	1 January 2009
Revised IAS 23, Borrowing costs	1 January 2009
Revised IAS 1, Presentation of financial statements	1 January 2009
Amendment to IFRS 2, Share-based payment — Vesting conditions and cancellations	1 January 2009
Amendments to IAS 32, Financial instruments	1 January 2009
Amendments to IFRS1, First-time adoption of International Financial Reporting	1 January 2009
Standards, and IAS27, Consolidated and separate financial statements	
IFRIC 15, Agreements for the construction of real estate	1 January 2009
Revised IFRS 3, Business combinations	1 July 2009
Amendments to IAS 27, Consolidated and separate financial statements	1 July 2009
Amendment to IAS 39, Financial instruments: Recognition and	1 July 2009
measurement — Eligible hedged items	

The Group is in the process of making an assessment of what the impact of these amendments, new standards and new interpretations is expected to be in the period of initial application. Up to the date of issuance of the consolidated financial statements, the Group believes that the adoption of them is unlikely to have a significant impact on the Group's results of operations and financial position.

# MANAGEMENT DISCUSSION AND ANALYSIS

# FINANCIAL REVIEW

### Revenue

For the six months ended 30 June 2008, the Group's revenue reached a total of RMB238,613 thousand, a 51.9% increase from RMB157,114 thousand recorded for the same period last year. The satisfactory performance was attributable mainly to the Group's efforts on purchasing more TV advertisement time for key programmes from China Central Television Station ("CCTV") and the rise in the average selling price of advertisement time.

## **Operating profit**

For the six months ended 30 June 2008, the Group recorded an operating profit of RMB53,373 thousand, representing a year-on-year increase of 187.4%. During the reporting period, based on management's solid experience and profound insight in China's media industry, the Group accurately predicted that the advertising market conditions would vary in 2008 as compared to previous years. For example, it correctly foresaw a drop in advertising expenditure in the regional advertising market as a result of the impact of the Beijing Olympics 2008. The Group has accordingly decreased the amount of resources it allocated to the regional media. Through accurate analysis of customers' needs, we also adjusted the resources allocation and sales mix, leading to an increase in the gross profit margin to 29.7% from 24.3% recorded in the corresponding period last year.

### **Operating expenses**

For the first half of 2008, the Group's selling and marketing expenses rose by RMB2,290 thousand as compared to the same period of 2007 and amounted to RMB9,469 thousand, accounting for 4.0% of the Group's total revenue (1H 2007: 4.6%). The increase of amount was mainly due to an increase in salaries and benefits for salespeople and expenses for sales development to boost sales revenue and broaden client base. The drop of percentage of selling expenses in proportion to revenue indicates the enhanced selling efficiency of the Group.

For the first half of 2008, the administrative expenses and other expenses totaled RMB21,650 thousand, accounting for 9.1% of the Group's revenue (the proportion was 7.9% for the same period last year). During the reporting period, administrative expenses and other expenses increased by RMB9,189 thousand. The rise was mainly attributable to several factors: (1) The Group has hired a number of highly qualified employees who are conducive to the Group's development strategy and listing initiative. In addition, all employees were rewarded competitive salaries and benefits. Thus, employee salaries and benefits rose by RMB6,070 thousand in the first half of 2008, which encompassed an increase of RMB4,898 thousand in expenses incurred from share option scheme (1H 2007: nil). (2) In connection with certain new lease agreements, the Group leased three properties from a controlling equity holder for business operations, thus causing an increase in expenses of RMB1,058 thousand.

## Liquidity and capital resources

As at 30 June 2008, the Group had a total of RMB194,132 thousand of cash and bank balances (as at 31 December 2007: RMB352,061 thousand). The drop in cash and bank balances was mainly due to the distribution of RMB89,669 thousand in dividend during the reporting period, which also accounted for the fall in the equity attributable to equity holders. At present, the Group has sufficient working capital for daily operations.

The Group was successfully listed at The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 8 July 2008, raising net proceeds of approximately HK\$286 million (equivalent to approximately RMB251 million) in total. Including the funds raised, the Group would have approximately RMB445 million in cash and bank balances.

As at the end of the reporting period, the Group did not have any bank loans or other forms of loans or assets held under finance lease (as at 31 December 2007: nil).

# **BUSINESS REVIEW**

# **Operation of media resources**

During the six months ended 30 June 2008, the earthquake in Sichuan of China had taken its toll on the whole advertising industry in the country, and the Group's underwriting resources had also been affected to a certain extent. However, with our management's professional knowledge in China's media market and our sales efforts, the Group still maintained excellent performance in terms of the business results of advertising services on CCTV channels. Before deducting sales taxes and surcharges, the revenue of the Group's advertising services on CCTV channels surged 66.1% to RMB235,007 thousand as compared to the previous period.

According to "International Advertising" magazine, the Group is one of the largest privatelyowned underwriters of TV advertisement time for CCTV, with substantial media resources and underwriting rights to advertisement time on CCTV-1, CCTV-2, CCTV-4 and CCTV-9. During the reporting period, the Group purchased 18,511 minutes on CCTV, representing a 22% increase from 15,175 minutes acquired in the same period in 2007. The Group sold a total of 5,107 minutes of advertisement time, a 16.7% rise from 4,378 minutes for the corresponding period in 2007.

# CCTV-1 News Channel

The Group has the right to sell the advertisement time for CCTV-1's leading morning news programme "Media Headline (媒體廣場)". During the reporting period, the Group exclusively sold 674 minutes of advertisement time on CCTV-1, amounting to an increase of 27.7% year-on-year. According to a study into 18 cities conducted by CVSC-Sofres Media, the average rating of "Media Headline (媒體廣場)" for the first half of 2008 was 0.91%, compared with 0.77% in 2007. "Media Headline" is an important platform in which the Group's tourism-related clients advertise. The satisfactory result achieved in the first half of 2008 is a reflection of the Group's efforts in strengthening its position in the tourism market.

# CCTV-2

The Group has right to sell the advertisement time of CCTV-2's "China Finance Report (中國 財經報導)". For the first half of 2008, the length of advertisement time exclusively sold by the Group grew 30.2% year-on-year to 124 minutes. According to the study into 18 cities conducted by CVSC-Sofres Media, "China Finance Report" earned a rating of 0.57% for the first half of 2008, consistent with the same period last year.

# CCTV-4

According the CVSC-Sofres Media study into 18 cities, CCTV-4 had an average rating of 0.30% for the first half of 2008. The programmes such as "Across the Strait (海峽兩岸)", "Fate (緣分)", "7pm Drama Series (19點電視劇)" and "Happy Hour Around the World (同樂五洲)" which the Group has exclusive rights to sell advertisement time were among the top 10 rating programmes of the channel. During the reporting period, the Group analysed customers' demand carefully and designed a number of products to match peak and non-peak hours, leading to a 24.5% year-on-year growth in TV advertisement time sold to 3,055 minutes.

# CCTV-9

CCTV-9 is the only 24-hour English-language TV channel of CCTV. For the period ended 30 June 2008, the Group's revenue from sales of advertisement time on CCTV-9 grew 32.6% year-on-year, while utilisation rate decreased by 3.5%. This indicates that the Group's years of efforts in promoting the CCTV-9 market have started to pay off, with customers beginning to recognize the channel's communication value. The Group believes CCTV-9 will enter into a growth period in the near future and we will continue to refine our products, with a view to providing better options and services to our customers, widening our client base and further improving our financial performance.

# Regional media

During the reporting period, the Group accurately grasped the mainland's advertising environment and changed our resources allocation. Fewer resources were invested in the regional media in a bid to dodge the negative impact brought about by the shrinkage of the infomercial programmes. At the same time, the Group has signed more flexible sales agreements with regional media resources suppliers, including Jiangsu TV City Channel and Shenzhen Satellite TV Channel. The agreements effectively reduced business risk while maintaining the stability of the Group's media supply. As at 30 June 2008, the Group had RMB5,936 thousand in advertising income from the regional media business. Gross loss of the regional media decreased significantly to RMB3,106 thousand this year from RMB7,515 thousand last year. The fall is testimony to the Group's efforts in boosting efficiency and sales ability in the regional media. The Group will further upgrade the professional standard of the sales teams of regional media and refine its sales strategy for the regional media, in a bid to make the regional media business one of the Group's key growth drivers.

### Other business operations

While offering exclusive advertising services during the first half of 2008, the Group also maintained other business operations. During the period, RMB4,890 thousand was generated from other business operations, including agency and other services provision. This compares with RMB2,457 thousand for the same period in 2007.

# **INDUSTRY AND GROUP OUTLOOK**

China has the highest number of TV viewers in the world. With a population of over 1.3 billion, it is also one of the fastest growing economies. With the continuous growth of its GDP and the persistent increase in income and consumption, China's media industry continues to develop rapidly, with immense opportunities on offer. According to a market analysis report by Zenith Media, the gross advertising expenditure for all media channels in China reached RMB120.0 billion. In 2010, the amount is expected to grow to RMB193.8 billion, representing a compound annual growth rate of more than 17%. Meanwhile, versatile TV channels and the new media are set to be the key growth areas in the future.

However, with globalization and marketization continuing and the mainland's industry policy becoming more open, competition in the media industry is set be more intense than ever. We believe that China's media industry will see further consolidation. As one of the leading privately-owned underwriters of TV advertisement time for CCTV, SinoMedia will benefit from the consolidation and will continue to fortify its leading position in the media advertising industry in China.

In July 2008, the Group was successfully listed on the Stock Exchange. It also attracted internationally renowned investment firm Bain Capital and other international institutional investors as the Group's shareholders to support its long term growth. The Group's listing marked a new chapter for its development and enabled the Group to gain access to international capital market. The Group will fully utilise the additional funding to further expand its media advertising sales business.

Looking forward, the Group will continue to enhance leading position in the industry. It will continue to strengthen collaboration with CCTV, regional TV stations and the digital media to further enrich its media resources and boost the Group's profitability and core competitiveness in the industry. Meanwhile, the Group is on the lookout for new opportunities in the new media, including the Internet and mobile phones, with a view to building strategic partnerships with other advertising operators to complement existing operations.

On behalf of the Board of Directors, we would like to express our gratitude to the constant support of all our business partners, shareholders and employees throughout these years. The Group will be committed to its corporate mission and strive to become a leading advertising operator in China, providing first-class services to customers and creating value for shareholders.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Since the shares of the Company were not listed on the Stock Exchange during the six months ended 30 June 2008, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the reporting period.

# **CORPORATE GOVERNANCE PRACTICES**

During the six months ended 30 June 2008, the Code on Corporate Governance Practices (the "Code") contained in Appendix 14 of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") was not applicable to the Company as the shares of the Company were only listed on the Stock Exchange on 8 July 2008.

However, none of the Directors is aware of any information that would reasonably indicate that the Company is not or was not, for any part of the period between the date of the Listing to the date of this report, in due compliance with the Code.

# MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

During the six months ended 30 June 2008, the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 of the Listing Rules was not applicable to the Company, as the shares of the Company were only listed on the Stock Exchange on 8 July 2008.

However, on 27 May 2008, the Company has adopted a code of conduct regarding directors' securities transactions on terms no less exacting than the required standard of the Model Code as set out in Appendix 10 to the Listing Rules. After making specific enquiry, all of the Directors have confirmed that they have complied with the required standard of dealings set out therein since the date of the Listing.

# AUDIT COMMITTEE

The Audit Committee has, together with the management of the Company, reviewed the Group's unaudited condensed consolidated financial statements and the interim report for the six months ended 30 June 2008, including the accounting principles and practices adopted by the Group.

On behalf of the Board SinoMedia Holding Limited CHEN Xin Chairman

Hong Kong, 17 September 2008

As at the date of this announcement, our Chairman and executive director is Chen Xin, our executive directors are Liu Jinlan and Li Zongzhou, our non-executive directors are Zhu Jia and Huang Jingsheng, and our independent non-executive directors are Ding Junjie, Qi Daqing and Chen Tianqiao.